MANAGED PRINT & DOCUMENT SERVICES

Managing cost and security whilst improving the environment

QUILLS LIMPIO
MANAGED PRINT SERVICES

Why Managed Print and Document Services?

The Managed Print Services Association defines Managed Print Services as "the active management and optimisation of document output devices and related business processes." It can help you with the everyday challenges of the modern workplace, whilst taking care of your security needs, keeping up with the latest compliance and delivering a better total cost of ownership.

The modern office is now more mobile…

There are increased compliance requirements and security threats…

Data is becoming more accessible and the amount of information required is constantly updated…

Our MPS Solutions

Our Managed Print Services are designed to streamline your print and post processes as well as reduce downtime so that your business can work more efficiently.

With flexibility at the heart of our service, we are able to tailor packages to your exact requirements for your photocopier, multi-functional devices and/or franking machines ultimately helping you to achieve your GDPR compliant business objectives. We aren't tied to one manufacturer which enables us to make unbiased recommendations to provide the best results, and return on investment for your business.

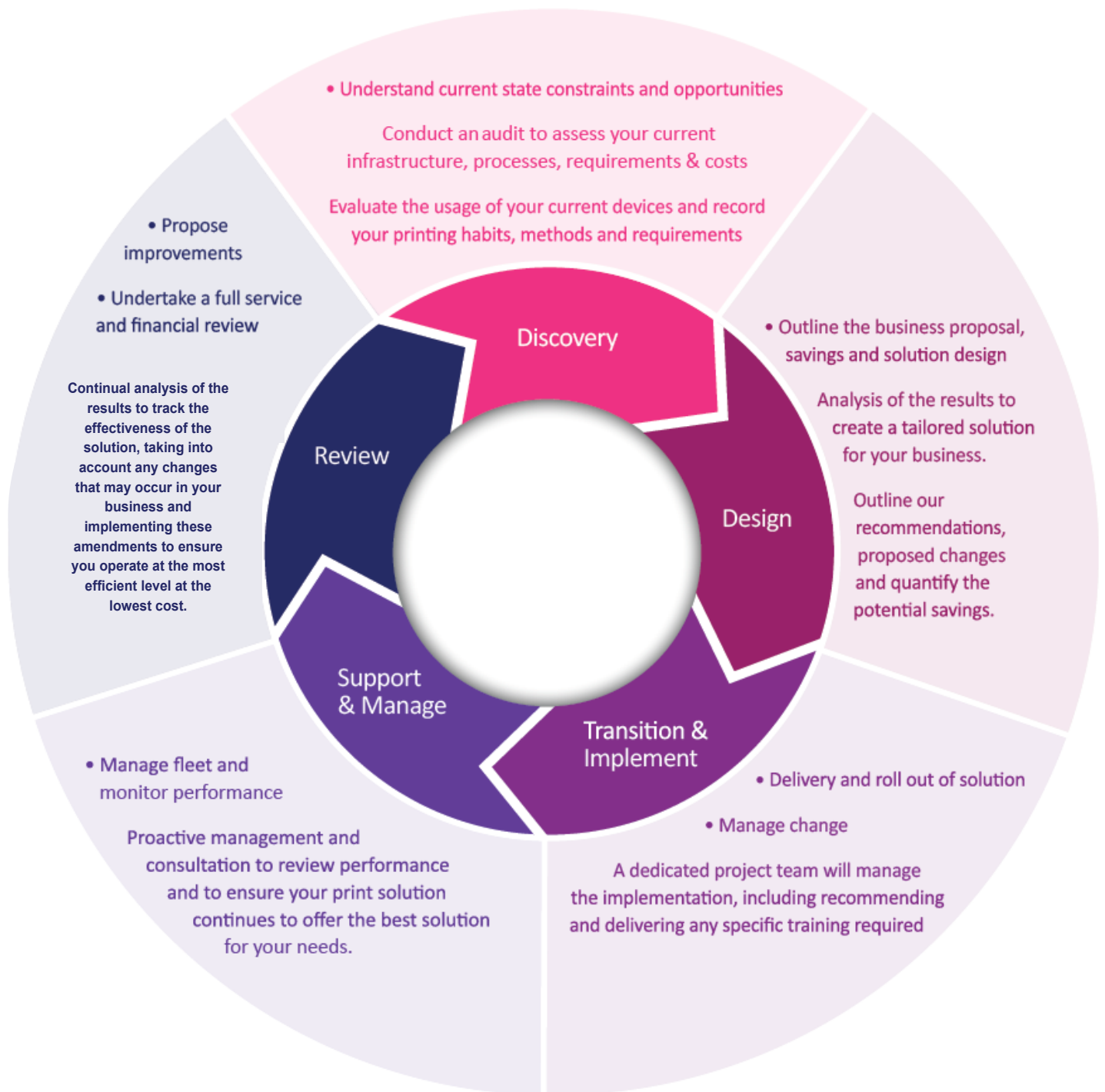*"Workplace printing costs can comprise up to 3% of total corporate revenues"*

"90% of companies do not know or under-estimate their own document production costs"

Gartner Group

Our Managed Print Services Process

Discovery

• Understand current state constraints and opportunities

Conduct an audit to assess your current infrastructure, processes, requirements & costs

Evaluate the usage of your current devices and record your printing habits, methods and requirements

Design

• Outline the business proposal, savings and solution design

Analysis of the results to create a tailored solution for your business.

Outline our recommendations, proposed changes and quantify the potential savings.

Transition & Implement

• Delivery and roll out of solution

• Manage change

A dedicated project team will manage the implementation, including recommending and delivering any specific training required

Support & Manage

• Manage fleet and monitor performance

Proactive management and consultation to review performance and to ensure your print solution continues to offer the best solution for your needs.

Review

• Propose improvements

• Undertake a full service and financial review

Continual analysis of the results to track the effectiveness of the solution, taking into account any changes that may occur in your business and implementing these amendments to ensure you operate at the most efficient level at the lowest cost.

Our Managed Print Solutions

Get your
FREE
quote.

1 - Managed Print Services (MPS)

Improves your document processes and accelerates workflow making your business more profitable and efficient. Most companies have six simple requirements when it comes to printing:

- Cost savings
- Printing from mobile devices
- Security, governance and compliance
- Automating paper based processes
- Sustainability and environmental
- Performance and reliability

In order to fulfil these requirements, we can conduct a comprehensive evaluation of your print environment, document infrastructure and workflows to develop a road map for your ideal future state, including cost saving projections. We will support you through the transition process and securely connect everything to your IT environment. We will also create solutions for secure printing from mobile devices and manage your print servers and queues.

2 - Document Management

Your multi-function printer may already be able to print, copy, scan and fax but adding 'Document Management Solutions' will not only increase your productivity, but could save you as much as 30% on your total document costs. Your business success depends on effective solutions to expand your market reach, efficient work processes to streamline document production, and creative print and electronic offerings. We can help you:

- Simplify and automate your everyday operations

- Optimise your printing investments

- Improve document security

- Get the most out of your hardware investment

- Enable new revenue through creative products and services

Regardless of whether your business requires integration with your existing workflow processes or complete redesign to support new and rapidly changing customer demands, we can help you produce more jobs, reduce your costs, delight your customers and grow your business.

Our Managed Print Solutions

3 - Remote Monitoring

Cut costs and increase productivity with a proactive managed print solution. We source devices from leading providers and offer a wide range of services, as well as simple breakdown contracts.

Some benefits include:

Get your FREE quote.

- Export or email data to your management system
- Notifications can be classified into categories
- Notify users via email
- Dashboard view provides instant overview of historic, current and new status events
- Notify users about low consumables (your ink cartridges) via email
- Automatic discovery of network print devices, no manual entry required
- Can be used on secure networks
- Automatic agent updates

4 - Epson Eco Print

Eliminate traditional printer frustrations with advanced Replaceable Ink Pack System (RIPS) technology. The advanced Replaceable INK Pack System (RIPS) technology uses super-high-yield ink supply units for printing up to 84,000 pages between ink charges. This reduces time and the hassle of changing the consumable cartridges, and helps you meet your environmental goals.

Benefits of RIPS technology?

96% less energy than laser printers

94% less waste than laser printers

92% less Co2 emissions than laser printers

However big or small your printing needs are, we can provide you with full control and visibility of your printing and take the headache out of managing it.

How our Managed Print Solutions can help you

- Guaranteed savings on print costs

- Predictability of costs for more accurate budget forecasting

- Free up IT resources to focus on core tasks

- Optimisation of hardware and deployment of new hardware

- Improved security and risk reduction

- Improved reliability and productivity

- Tailor made solutions, regularly reviewed to meet your changing requirements

- Accountability and visibility of printing activity within your business

Notes

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MANAGED PRINT SERVICES

DOCUMENT MANAGEMENT

REMOTE MONITORING

ECO PRINT